

ISDH Hospital Fiscal 2003 Report and Statistical Comparison

Hospital: Healthsouth Hospital of Terre Haute

Year: 2003 City: Terre Haute Peer Group: Specialized

Statement One: Summary of Revenue and Expenses

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$19,735,265	Salaries and Wages	\$5,175,551
Outpatient Patient Service Revenue	\$2,058,359	Employee Benefits and Taxes	\$1,290,875
Total Gross Patient Service Revenue	\$21,791,624	Depreciation and Amortization	\$101,611
2. Deductions from Revenue		Interest Expenses	\$0
Contractual Allowances	\$10,765,416	Bad Debt	\$235,843
Other Deductions	\$663,556	Other Expenses	\$4,873,800
Total Deductions	\$11,428,972	Total Operating Expenses	\$11,587,680
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$10,362,653	Net Operating Revenue over Expenses	(\$1,114,979)
Other Operating Revenue	\$110,048	Net Non-operating Gains over Losses	\$0
Total Operating Revenue	\$10,472,701	Total Net Gain over Loss	(\$1,114,979)

6. Assets and Liabilities	
Total Assets	\$1,782,742
Total Liabilities	\$1,782,742

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$18,348,500	\$9,819,268	\$8,529,232
Medicaid	\$685,102	\$675,600	\$308,502
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$2,758,022	\$1,233,104	\$1,524,918
Total	\$21,791,624	\$11,428,972	\$10,362,652

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$5,698	(\$5,698)

Research	\$0	\$0	\$0
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Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 0

Number of Citizens Exposed to Hospital's Health Education Messages 0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL
AND OTHER HOSPITALS IN ITS PEER GROUP**

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	158	109
2. % of Salary	Salary Expenses divided by Total Expenses	44.7%	37.2%
3. Average Daily Census	Patient Days divided by annual days (365 days)	36.7	29.5
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	20.0	21.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NP	\$71,566
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$29,412	\$41,667
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	9.4%	11.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$281	\$1,022
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	84.2%	63.5%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.0%	3.1%

11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$68,031)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-10.6	5.0

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.